

77 DIAMONDS

LONDON

Job Title: German speaking sales consultant

Location: London, W1S 1HD

Salary: Competitive + comm

Contract Type: Perm / Full time

Sector: Sales

All CV's: careers@77diamonds.com

As a Sales Consultant your duties will include:

- Strong interpersonal and communication skills
- Flexibility and adaptability
- Maximise sales whilst providing outstanding customer service.
- Liaise with in- house teams to ensure they are informed of new sales and ongoing orders.
- Take client meetings in the showrooms and convert potential clients to sales.
- Maintain relationships with clients by providing support, information, and guidance; researching and recommending new opportunities
- Manage cash and payment systems in accordance with company procedures and policies
- Eye for detail
- Be organised and able to keep up with a fast-paced workflow
- Be able to take on an administrative role
- Be able to work under pressure and meet deadlines
- Display great professionalism and customer service skills
- Have some relevant industry experience

An ideal candidate will hold the following skills and experiences:

- Excellent communication skills
- Ability to multi-task
- Basic mathematical skills
- Good computer skills
- Good common sense
- Fluent in English (both written and spoken)
- German at an advanced level (both written and spoken)
- An appreciation and understanding of jewellery would also be desirable